#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 8-K/A

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 17, 2015

#### **PJT Partners Inc.**

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

> 280 Park Avenue New York, New York (Address of principal executive offices)

001-36869 (Commission File Number) 36-4797143 (I.R.S. Employer Identification No.)

10017 (Zip Code)

(212) 364-7800

(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01 Regulation FD Disclosure.

This Current Report on Form 8-K/A is being furnished as an amendment (this "Amendment") to the Current Report on Form 8-K furnished by PJT Partners Inc. (the "Company") with the Securities and Exchange Commission on September 17, 2015 (the "Original 8-K"), which included the Investor Presentation to be used by representatives of the Company in various meetings with analysts and investors regarding the Company and its business in connection with the commencement of "when-issued" trading of the Company's Class A common stock on September 18, 2015. The Investor Presentation attached as Exhibit 99.1 to the Original 8-K contained an error on slide 15 with respect to the placement of the "Real Estate" and "Secondary Advisory" column headings. The sole purpose of this Amendment is to provide the Investor Presentation with the updated and corrected slide. All other information in the Investor Presentation furnished with this Amendment remains unchanged.

The information contained in this Item 7.01 to the Company's Current Report on Form 8-K/A, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed filed for any purpose, and shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, regardless of any general incorporation language in any such filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Investor Presentation dated September 17, 2015.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

Date: September 21, 2015

#### **PJT Partners Inc.**

By: /s/ Michael S. Chae Michael S. Chae

Authorized Person

 
 Exhibit No.
 Description

 99.1
 Investor Presentation dated September 17, 2015.





# Introduction to Investors

September 2015

### Notices and Disclaimers

#### Forward-Looking Statements

This presentation contains forward-looking statements, including those about PJT Partners Inc.'s (the "Company") outlook and prospects, within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are those which are not historical facts. These and other statements that relate to future results and events are based on the Company's current expectations as of September 2, 2015.

Our actual results in future periods may differ materially from those currently expected because of a number of risks and uncertainties. The risks and uncertainties that we believe are material are described in the Risk Factors section of the Information Statement that is an exhibit to PJT Partners' Registration Statement on Form 10, which was filed with the Securities and Exchange Commission dated September 2, 2015, SEC File No. 001-36869. Please consult these documents for a more complete understanding of these risks and uncertainties. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law.

Our outlook is provided for the purpose of providing information about our current expectations for 2015 and the general outlook for the business in the longer term. This information may not be appropriate for other purposes.

#### Non-GAAP Financial Measures

This presentation contains certain non-GAAP financial measures. A "non-GAAP financial measure" is defined as a numerical measure of a company's financial performance that excludes or includes amounts so as to be different than the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles in the United States of America ("GAAP") in the statements of operations, financial condition or statements of cash flow of the company. The Company has provided a reconciliation of Adjusted Pre-Tax Income, a non-GAAP financial measure, to GAAP Income (Loss) Before Provision for Taxes in the Appendix to this presentation. Adjusted Pre-Tax Income to locome (Loss) Before Provision for Taxes, provides additional information to investors about certain transaction-related charges arising from the spin-off related transactions. You should not consider Adjusted Pre-Tax Income is non-GAAP financial measure, to GAAP and the reconciliation of Adjusted Pre-Tax Income to Income (Loss) Before Provision for Taxes, provides additional information to investors about certain transaction-related charges arising from the spin-off related transactions. You should not consider Adjusted Pre-Tax Income in isolation, or as a substitute for analysis of results as reported under GAAP. Our calculation of Adjusted Pre-Tax Income in solation about our non-GAAP financial measures, see our filings with the Securities and Exchange Commission.

This document is "as is" and is based, in part, on information obtained from other sources. Our use of such information does not imply that we have independently verified or necessarily agree with any of such information, and we have assumed and relied upon the accuracy and completeness of such information for purposes of this document. Neither we nor any of our affiliates or agents, make any representation or warranty, express or implied, in relation to the accuracy or completeness of the information contained in this document or any oral information provided in connection herewith, or any dat it generates and expressly disclaim any and all liability (whether direct or indirect, in contract, tort or otherwise) in relation to any of such information or any errors or omissions therein. Any views or terms contained herein are preliminary, and are based on financial, economic, market and other conditions prevailing as of the date of this document and are subject to change. We undertake no obligations or responsibility to update any of the information contained in this document. Past performance does not guarantee or predict future performance.

This document does not constitute an offer to sell or the solicitation of an offer to buy any security, nor does it constitute an offer or commitment to lend, syndicate or arrange a financing, underwrite or purchase or act as an agent or advisor or in any other capacity with respect to any transaction, or commit capital, or to participate in any trading strategies, and does not constitute legal, regulatory, accounting or tax advice to the recipient. This document does not constitute and should not be considered as any form of financial opinion or recommendation by us or any of our affiliates. This document is not a research report nor should it be construed as such.

This document may include information from the S&P Capital IQ Platform Service. Such information is subject to the following: "Copyright © 2015, S&P Capital IQ (and its affiliates, as applicable). This may contain information obtained from third parties, including ratings from credit ratings agencies such as Standard & Poor's. Reproduction and distribution of third party content in any form is prohibited except with the prior written permission of the related third party. Third party content providers do not guarantee the accuracy, completenees, timeliness or availability of any information, including ratings, and are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, or for the results obtained from the use of such content. THIRD PARTY CONTENT PROVIDERS GIVE NO EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE. THIRD PARTY CONTENT PROVIDERS SHALL NOT BE LIABLE FOR ANY DIRECT, INCIDENTAL, EXEMPLARY, COMPENSATORY, PUNITIVE, SPECIAL OR CONSECUENTIAL DANAGES, COSTS, EXPENSES, LEGAL FEES, OR LOSSES (INCLUDING LOST INCOME OR PROFITS AND OPPORTUNITY COSTS OR LOSSES CAUSED BY NEGLIGENCE) IN CONNECTION WITH ANY USE OF THEIR CONTENT, INCLUDING RATINGS. Credit ratings are statements of opions and are not statements of fact or recommendations to purchase, hold or sell securities. They do not address the suitability of securities or the suitability of securities for investment purposes, and should not be relied on as investment advice."

#### Presentation of Information

All facts, metrics and other information provided herein are presented as of 9/11/15 unless otherwise stated.

Copyright © 2015, PJT Partners Inc. (and its affiliates, as applicable)

### Transaction Summary

TRANSACTION	Blackstone Advisory merges with PJT Capital followed by spin-off
PUBLIC COMPANY	PJT Partners Inc.
DISTRIBUTED SECURITY	Class A Common Stock
EXCHANGE	NYSE
TICKER	PJT
DISTRIBUTION RATIO	1:40
INITIAL FLOAT	15.4 million
RECORD DATE	September 22, 2015
WHEN-ISSUED DATE	September 18, 2015
TRADING DATE	October 1, 2015

### Today's Presenters



### Paul J. Taubman CHAIRMAN & CEO



Ji-Yeun Lee managing partner



Helen Meates CHIEF FINANCIAL OFFICER

## We Are PJT Partners

### We Are Frequently Asked...

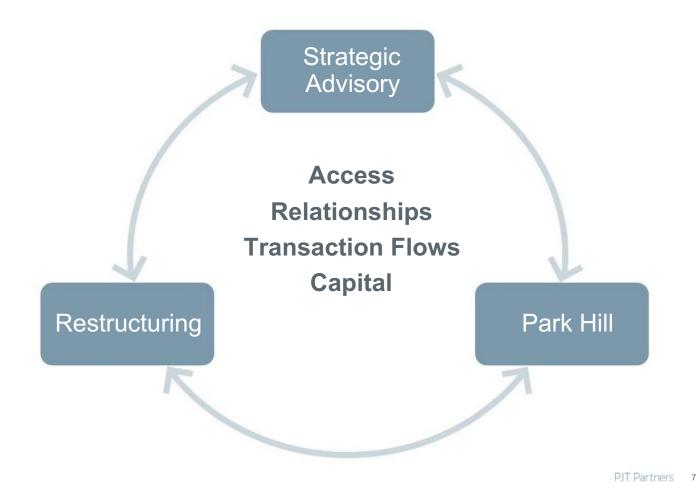
- ... Why this transaction?
- > Two anchor businesses alpha play on advisory
  - World-class fund placement and restructuring businesses
  - Proven ability to build premier advisory business
- > Creating a best-in-class platform to better serve clients
- ... Why go public now?
- > Beginning the journey now
  - Not raising capital
  - Not seeking liquidity

### > Accelerant for growth and unlocking value

### Unshackled from Constraints to Be Even More Powerful

	HISTORICAL CONSTRAINTS			
	Financial Sponsors	Investing Businesses within Blackstone	Corporate Clients	
STRATEGIC ADVISORY	Х	Х	Х	
RESTRUCTURING SPECIAL SITUATIONS	& X	Х	Х	
PARK HILL	Х			

Bringing Together Relationships and Capabilities to Better Serve Clients



30 Years New: A Start-Up With Instant Scale

8 offices

Headquartered in New York, NY

### ~330 employees

235 Americas, 83 Europe, 10 Asia-Pacific

### **46 partners** 37 Americas, 9 Europe

24 years Average partner experience

### Premier Destination for Best-in-Class Talent

WHAT WE VALUE	WHAT WE OFFER
Alpha players with:	Be part of a premier franchise
Content	Be surrounded by leading talent
Client relationships	Make a difference
Collaboration	Create long-term value
Character	

### Proven Management Team: Ability to Scale

#### **CORPORATE TEAM**

Name	Role	Years of Experience	Former Position
Executive Officers			
Paul J. Taubman	Chairman & CEO	33	Co-President of Institutional Securities at Morgan Stanley
Ji-Yeun Lee	Managing Partner	26	Deputy Head of Global Investment Banking at Morgan Stanley
Helen Meates	Chief Financial Officer	22	Deputy Head of Global Capital Markets at Morgan Stanley
James Cuminale	General Counsel	37	Chief Legal Officer at Nielsen
Other Senior Manage	ement		
Paige Costigan	Chief Operating Officer	15	CAO of Global Investment Banking at Morgan Stanley
Sharon Pearson	Head of Investor & External Relations	20	Associate Director of Equity Research at Morgan Stanley
Richard Itri	Chief Technology Officer	18	CIO at Sky Road
Steven Murray	Global Head of Human Resources	14	Global Head of Compensation at UBS Investment Bank

### PJT Partners Scorecard – To Date

- > Talent retention
- > Culture of collaboration
- > High quality hires
  - Attracted to vision and platform
- > Built out public company infrastructure
  - Board
  - Management team
  - Systems/controls
  - Facilities



### PJT Partners Scorecard – Going Forward

- > Continue to attract talent
- > Realize benefits of demerger and collaboration
- > Franchise/brand building
  - Mind share
  - Win rate
  - Announcements





### A Powerful Beginning

- > 30-years new: proven track record with start-up feel
- > Premier destination for best-in-class talent
- > Unshackled from constraints to better pursue opportunities
- > Bringing together relationships and capabilities to better serve clients

### Built to be an alpha play

Park Hill: The Leading Intermediary in the Alternative Asset Space

2005 Year established

### 84

Professionals in New York, Chicago, Hong Kong, London, San Francisco and Sydney

### 24

Average years of experience across 14 partners

### 3,000+ Investor relationships

### ~20%

Market share of secondary transaction volume<sup>(1)</sup>

### \$260bn+

Raised by Park Hill clients since inception, representing 194 primary funds<sup>(2)</sup>

Preqin Special Report. Private Equity Secondary Market. Mar. 2015.
 Amount as of 6/30/15.

# Park Hill: Leading Market Position in Each of the Principal Alternative Asset Categories

Private Equity	Hedge Fund	Real Estate	Secondary Advisory
Centerbridge <sup>(1)</sup>	ASTENBECK	Cornerstone	AURORA CAPITAL GROUP
DPPI Development Partners International		HSI	CalPERS
GLENDON CAPITAL MANAGEMENT LP	COATUE <sup>(1)</sup>	MERIDIAN	Salient
Platinum Equity	Fundamental Credit Opportunities	NORTHWOOD	
PAG	INCLINE GLOBAL	BAVANNA	<b>Sun</b> super
	ZEAL ASSET   行 MANAGEMENT   健	SECURED CAPITAL	

(1) Represents clients served across multiple verticals.

### Park Hill: Growth Opportunities

	> Leveraging advisory relationships
	> Portfolio monetization opportunities
Benefit from PJT Advisory Alignment	> Bespoke investment opportunities
/ avisory / agrintent	> Enhanced real estate capabilities/collaboration
	<ul> <li>Continue to capture GP recapitalization opportunities</li> </ul>
Build Out Existing	
Build Out Existing Capabilities/Execute on Core Strengths	opportunities
Capabilities/Execute on	opportunities > Lead in high-growth securitization space

Restructuring & Special Situations: Market Leadership in **Advising Distressed Companies** 

1991 Year established ~430

Distressed advisory situations<sup>(1)</sup>

Total liabilities restructured<sup>(1)(2)</sup>

~\$1.6 trillion

60 Professionals based in New York and London<sup>(3)</sup>

22 Average years of experience across 11 partners(3)

#1 Global completed and announced worldwide restructurings -Thomson Reuters 2015<sup>(1)</sup>

 As of 6/30/15.
 Represents total liabilities restructured by professionals based in New York and London. Certain transactions were previously attributed to the advisory business (3) Certain partners and professionals were previously considered part of the advisory business.

# Restructuring & Special Situations: Global Reach and Unmatched Expertise

OUT-OF-COURT ASSIGNMENTS		IN-COU	RT ASSIC	GNMENTS	CREDIT	OR ASSIG	NMENTS	
Tord	jcp	1	abitibi 🔊	20	A DELTA	DELPHI	DYNEGY	SPANSION
xerox 🌒	tuš	THULE	SemGroup-	-	TRAGUS	LEHMAN BROTHERS		🗘 gecina
AIRWAVE	GM	Travelport 🗢	VIRIDIAN	CAESARS	RELATIVITY	ivondelibaseli	QUICKSILVER	IN TRAWIST
GOODFYEAR	ZEISS	FGIC	NWR Million	٢	💮 FLYING J	Rebooller Area Systems	Detroit	ATO
kerzner	DANAGAS	Samson	Schle, her is whee	Fins In	DANNEMORA	TRIBUNE	Knii	Kodak
BARNEYS NEWYORK		MBIA	NORTHLAND	TXU energy	WALTER ENERGY.	C METINVEST	) Ball	15
MONICIAN TRIAN		Enterprise	Endeavour	Dubai World	PATHOT	Aleris	FLINGE	>
			GRACE	<u>006X</u>	discover permapsion	ivg	<b>M</b>	
			Winn/Dixie		Terre	SixFlags		Longouares
		Complete	d Restructu	rings in I	More than 30	Countries		
								PJT Partners 18

### Restructuring & Special Situations: Significant Industry Expertise and Experience in Key Sectors

#### AUTOMOTIVE

Ford Motor Company General Motors Goodyear Tire & Rubber

#### **CONSUMER PRODUCTS**

CEDC Eastman Kodak Hostess Brands

#### HEALTHCARE

Angiotech Pharmaceuticals Four Seasons Health Care M\*Modal

#### MUNICIPAL

Detroit Jefferson County Puerto Rico

#### RETAIL

Barneys New York BCBG Max Azria Group J.C. Penney

#### CHEMICALS

Dow Corning Specialty Products Holding W.R. Grace & Co.

ENERGY & POWER Dynegy Edison Mission Energy Energy Future Holdings

#### LEISURE

Indianapolis Downs Los Angeles Dodgers Travelport

#### OIL & GAS Endeavour International OGX Samson Resources

#### SHIPPING

Genco Shipping & Trading ZIM Integrated Shipping Nautilus Holdings

#### COAL

New World Resources Patriot Coal Walter Energy

FINANCIAL SERVICES Ambac Financial Group MBIA re: Bank of America Northern Rock

#### MANUFACTURING

Covalent Materials Essar Steel Algoma NewPage

#### PUBLISHING

Cengage Learning Houghton Mifflin GateHouse Media

#### SOVEREIGN

Dubai World Greece Iceland

#### COMMUNICATIONS

Clearwire Lightsquared NII Holdings

#### GAMING

Caesars Entertainment Foxwoods Casino Mohegan Tribal Gaming

#### MEDIA

CSN Houston Relativity Media Tribune Company

#### **REAL ESTATE**

Homex Kerzner International IVG Immobilien

#### TRANSPORTATION

Delta Air Lines Hawker Beechcraft Pinnacle Airlines

### Restructuring & Special Situations: Growth Opportunities

Expanded Sponsor Opportunities       > Increases opportunities to expand PE relationships <ul> <li>Sponsor owned businesses represent recurring revenue stream</li> <li>More opportunities to advise on distressed M&amp;A transactions</li> <li>Eliminates reluctance to do business with a competitor</li> <li>Eliminates concerns about the optics of hiring Blackstone to assist with troubled investments</li> </ul> <li>Venencumbered</li> <li>Eliminates conflicts with Blackstone's hundreds of billions of credit, real estate and private equity investments/dry powder</li> <li>Passed on numerous substantial assignments due to conflicts (e.g. Lehman Brothers)</li> <li>Creates opportunity to transform Blackstone/GSO relationships into a more traditional client/advisor relationship</li>	Stronger M&A/Capital Markets Advisory Presence	<ul> <li>&gt; Enhanced M&amp;A capabilities and industry expertise complement the skillset and business dynamics of Restructuring         <ul> <li>Ability to leverage strong industry expertise and relationships and deep market insights</li> <li>M&amp;A and Capital Markets Advisory leadership provide differentiation vis-à-vis competitors</li> </ul> </li> <li>&gt; Advisory relationships facilitate earlier client introductions</li> </ul>
real estate and private equity investments/dry powderUnencumbered- Passed on numerous substantial assignments due to conflicts (e.g. Lehman Brothers)Creates opportunity to transform Blackstone/GSO relationships into		<ul> <li>Sponsor owned businesses represent recurring revenue stream</li> <li>More opportunities to advise on distressed M&amp;A transactions</li> <li>Eliminates reluctance to do business with a competitor</li> <li>Eliminates concerns about the optics of hiring Blackstone to</li> </ul>
	Unencumbered	<ul> <li>real estate and private equity investments/dry powder</li> <li>Passed on numerous substantial assignments due to conflicts (e.g. Lehman Brothers)</li> <li>&gt; Creates opportunity to transform Blackstone/GSO relationships into</li> </ul>

### Strategic Advisory: Transition and Transform

- > Historically the most constrained of the three businesses
  - Most significant dislocations
  - Most significant growth opportunities
- > Exceeded expectations in ability to attract senior talent
  - -13 new advisory partners added...and counting
- > 20% more advisory partners today than at time of spin/merge announcement
- > Intend to continue build-out of advisory team
  - Focus on talent not organization chart

### Strategic Advisory: Small Firm Feel with Big Firm Capabilities

# 18... and counting

Partners 7 Regional Experts

### **10** Product Experts

13 Industry Experts 100%

Former Group Heads/Senior Management Positions

**7** Institutions Represented

### 5

Partners with 20+ years experience at previous firm

### 9

Partners with 10+ years experience at previous firm

### An Alpha Play on Advisory

#### EMBEDDED MACRO GROWTH

- > Continue to transform the Strategic Advisory business
- > Commercial impact of difference makers
- > Footprint expansion
- Enhanced win rate through collaboration with other businesses

#### FAVORABLE MACRO TRENDS

- > Established market demand for our services
- Share/influence of smaller, more focused firms continues to grow
  - > M&A as a corporate tool not going away

### Strong Balance Sheet

- > Debt-free at closing
  - Undrawn revolver of up to \$80 million
  - One-time build-out/start-up costs behind us
- > Ordinary course working capital
- > Deferred tax asset of \$117 million (pro forma as of 6/30/15)

### Fully-Diluted Shares Outstanding

#### (Shares in Millions)

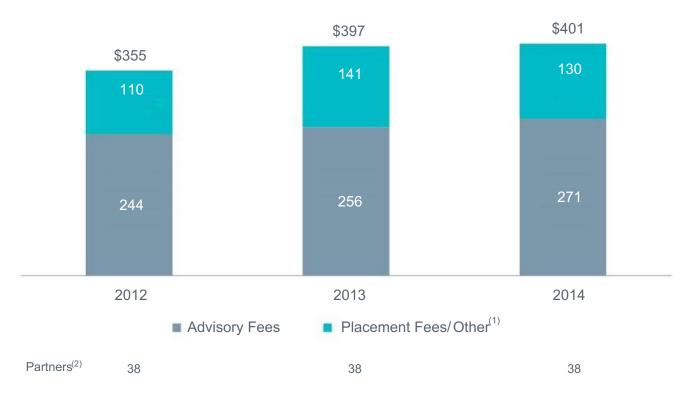


Note: Represents the composition of fully-diluted shares outstanding at the time of spin-off. Excludes an aggregate of approximately 6.5 million shares deliverable on settlement of earn-out awards subject to time and performance-based vesting, as described in the Form 10. (1) Represents shares owned by Blackstone insiders and PJT employees.

### **Historical Financials**

#### HISTORICAL REVENUE

(\$ in Millions)



Note: Excludes historical PJT revenues. Totals may not add due to rounding.(1) Includes interest income and other revenue.(2) Average number of Partners/Senior Managing Directors in a corresponding year.

### Recent/Projected Financial Performance

#### HISTORICAL/PROJECTED REVENUE

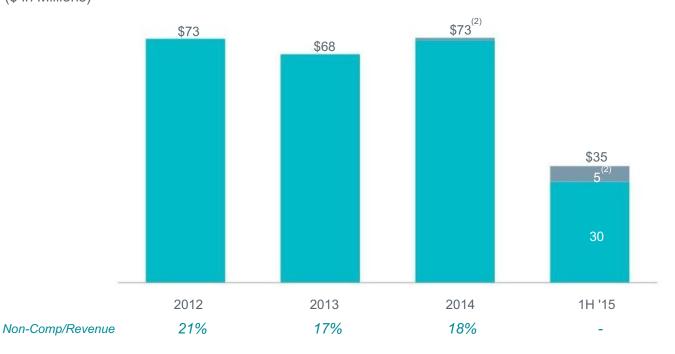
(\$ in Millions)



Note: Totals may not add due to rounding.

### Non-Compensation Expense

#### HISTORICAL ADJUSTED NON-COMPENSATION EXPENSE<sup>(1)</sup> (\$ in Millions)



Note: See appendix for reconciliation of non-GAAP adjustments. (1) Excludes amortization of Blackstone IPO awards of \$2.7 million, \$2.7 million, \$2.8 million and \$1.3 million in 2012, 2013, 2014 and 1H '15, respectively. (2) Adjusted to reflect additional expenses of \$0.7 million in 2014 and \$3.4 million and \$1.3 million in 1H '15 related to occupancy and related and professional fees, respectively.

### **Compensation Expense**

#### HISTORICAL ADJUSTED COMPENSATION EXPENSE<sup>(1)</sup>

(\$ in Millions)

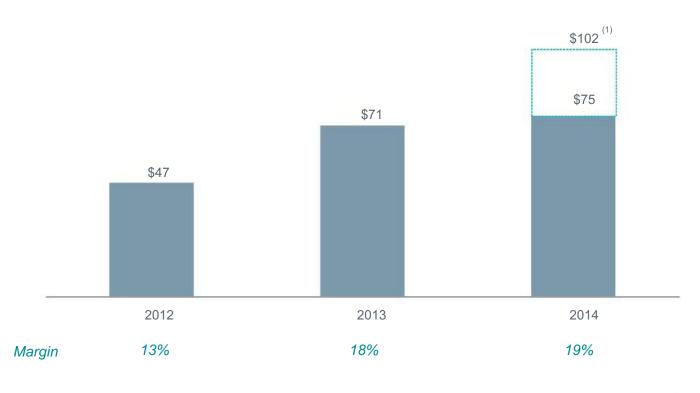


Note: See appendix for reconciliation of non-GAAP adjustments. The adjustments include principally equity-based compensation charges associated with Blackstone's IPO in 2007 and special equity awards from reissued IPO units. These awards vested from 2007 to 2015, and will be non-recurring after 2015.

(1) Excludes amortization of Blackstone IPO awards of \$83.5 million, \$82.0 million, \$71.5 million and \$23.1 million in 2012, 2013, 2014 and 1H '15, respectively, and severance of \$19.8 million in 2014 and \$0.3 million of 1H '15.
 (2) Adjusted to reflect \$27.7 million and \$9.6 million of incremental equity-based compensation expense in connection with the spin-off as a result of a change in vesting period and distributions related to the Bonus Deferral Plan in 2014 and 1H '15, respectively.

### Adjusted Pre-Tax Income

#### HISTORICAL ADJUSTED PRE-TAX INCOME (\$ in Millions)



Note: See appendix for reconciliation of non-GAAP adjustments. Totals may not add due to rounding. (1) Excludes additional expense of \$27.7 million related to the change in vesting period and distributions related to the Bonus Deferral Plan.

### Outlook: Focus on Growth in Revenue and Pre-Tax Income

2015	2016F	2017F+
Year of Transition	Franchise Building	Growth through Franchise Building/ Return on Investment
<ul> <li>Stable despite significant merger dislocations</li> </ul>	> Revenue growth	<ul> <li>Accelerating revenue growth</li> </ul>
<ul> <li>Largely Blackstone allocations</li> </ul>	<ul> <li>Similar in aggregate to historical levels</li> </ul>	<ul> <li>Evidence of operating leverage</li> </ul>
	> Management Focus:	
	<ul> <li>Principally Awarded</li> <li>Additionally, GAAP transaction-related</li> </ul>	excluding all
	<ul> <li>Year of Transition</li> <li>Stable despite significant merger dislocations</li> <li>Largely Blackstone</li> </ul>	Year of Transition       Franchise Building         > Stable despite significant merger dislocations       > Revenue growth         > Largely Blackstone allocations       > Similar in aggregate to historical levels         > Management Focus:       - Principally Awarde – Additionally, GAAF

### Why PJT Partners

- 1 Differentiated growth strategy
  - Spin-off serves as a catalyst for growth
- **2** Value creating expansion strategy
  - Global presence and connectivity with less overhead

### **3** Management highly aligned with shareholders

- Incentives aligned with increasing shareholder value

Pj7

# Your Results Are Our Reputation

# Appendix

# Strong Board Oversight: Broad-based and Relevant Experience

#### NON-EXECUTIVE BOARD MEMBERS

Name	Current & Former Positions
	> Wexner family advisor and L Brands Board member
Dennis Hersch	> Former Global Chairman of M&A at J.P. Morgan
	> Former Partner at Davis Polk & Wardwell
Emily	> Chair, Board of Directors of the Federal Reserve Bank of New York
Rafferty	> President Emerita, The Metropolitan Museum of Art
	> Former Chairman and CEO of CVS Health Corporation, formerly known as CVS Caremark Corporation
Thomas Ryan	> Serves as a member of the Board of Directors of Yum! Brands and Five Below, Inc.
Туап	> Former member of the Boards of Directors of Bank of America, Reebok International Ltd., and Vantiv, Inc.
Kenneth	> Former Head of the Investor Relations & Business Development Group at Blackstone
Whitney	> Formerly at Coopers & Lybrand, now known as PricewaterhouseCoopers

### PJT Infrastructure

FULLY INDEPENDENT PJT INFRASTRUCTURE	ONE-TIME START-UP COSTS BEHIND US			
Facilities	<ul> <li>&gt; Built out new offices (New York, London and Hong Kong)</li> <li>&gt; Closed offices (Frankfurt and Atlanta)</li> <li>&gt; Consolidated Menlo Park office into San Francisco</li> </ul>			
Finance – <b>Tax</b> – <b>Compensation</b> – Public company reporting – External relations – Internal audit	> Global financial reporting systems			
Human resources	> Global HR systems			
Information technology	> Global IT infrastructure			
Legal and compliance				
Blackstone Transition Services Agreement (TSA) in pla	ce but we intend to primarily use it for tax and compensation			

Note: The TSA terms are 24 months, additional services provided as necessary and termination with 60 day notice.

### GAAP Statements of Operations

#### (\$ in Thousands)

	6 Months Ended June 30, 2015	Ve en Fre	ded December 31,	
		2014	2013	2012
Revenues				
Advisory Fees	\$105,266	\$271,278	\$256,433	\$244,439
Placement Fees	48,323	127,664	136,726	106,764
Interest Income	1,530	3,046	2,955	3,809
Other	(325)	(919)	840	(395)
Total Revenues	154,794	401,069	396,954	354,617
Expenses				
Compensation and Benefits	139,760	317,478	339,778	318,255
Occupancy and Related	14,044	25,601	21,715	22,332
Travel and Related	6,306	13,382	13,678	13,606
Professional Fees	5,966	10,837	12,344	13,713
Communications and Information Services	2,791	7,048	6,772	7,855
Other Expenses	7,055	19,185	16,467	18,047
Total Expenses	175,922	393,531	410,754	393,808
Income (Loss) Before Provision for Taxes	(21,128)	7,538	(13,800)	(39,191)
Provision for Taxes	2,002	3,046	3,373	3,357
Net Income (Loss) Attributable to PJT Partners	\$(23,130)	\$4,492	\$(17,173)	\$(42,548)

### Adjusted Pre-Tax Income

**RECONCILIATION OF INCOME (LOSS) BEFORE PROVISION FOR TAXES TO ADJUSTED PRE-TAX INCOME** (\$ in Thousands)

	6 Months Ended			
	June 30,	Year Er		
	2015	2014	2013	2012
Income (Loss) Before Provision for Taxes	\$(21,128)	\$7,538	\$(13,800)	\$(39,191)
Adjustments				
Compensation and Benefits <sup>(1)</sup>	23,337	91,294	81,981	83,529
Occupancy and Related <sup>(2)</sup>	3,360	679	-	-
Professional Fees <sup>(2)</sup>	1,303	44	-	-
Communications and Information Services <sup>(2)</sup>	8	-	-	-
Other Expenses <sup>(3)</sup>	1,311	2,828	2,653	2,653
Adjusted Pre-Tax Income	\$8,191	\$102,383	\$70,834	\$46,991

(1) This adjustment adds back to Income (Loss) Before Provision for Taxes amounts for Transaction-Related charges, which include principally equity-based compensation charges associated with Blackstone's IPO, special equity awards from reissued IPO units and severance. Severance was \$19.8 million for the year ended December 31, 2014 and \$0.3 million for the six months ended June 30, 2015. There were no severance costs for the were incurred during the years ended December 31, 2013 and 2012. The \$19.8 million of the six months ended December 31, 2014 consists of \$14.6 million of cash-based severance payments and \$5.2 million of equity-based severance payments. The cash severance costs for the year ended December 31, 2014 consists of \$14.6 million of cash-based severance payments and \$5.2 million of equity-based severance payments. The cash severance costs for the year ended December 31, 2014 consists of \$14.6 million of cash-based severance payments and \$5.2 million of equity-based severance payments. The cash severance amount is based on Blackstone's plan to provide departing employees with 50% of their 2014 total cash compensation charges associated with the vesting during the periods presented of awards granted and re-issued in connection with the Blackstone IPO in 2007. These awards held by departing employees. The balance of this adjustment relates to equity-based compensation charges associated with the resting, as well as non-recurring severance costs associated with the spin-off, provides useful insights into the results of the business in the periods presented. We expect to incur costs for similar equity-based awards after the spin-off as further discussed in "Certain Relationships and Related Party Transactions —Agreements with Blackstone Related to the Spin-Off — Employee Matters Agreement<sup>11</sup> in the Form 10. We also expect to incur costs for similar equity-based awards to be put in place at the time the spin-off is socusted in the Unaudited Pro Forma Combined Statement of Operations in adjustment (

(2) These adjustments add back to Income (Loss) Before Provision for Taxes Transaction-Related charges associated with the spin-off.

(3) This adjustment adds back to Income (Loss) Before Provision for Taxes amounts for the amortization of intangible assets which are associated with Blackstone 's IPO.

### GAAP Reconciliation

#### COMPENSATION EXPENSE

(\$ in Thousands)

	6 Months Ended June 30, 2015	Year En		
		2014	2013	2012
GAAP Compensation Expense	\$139,760	\$317,478	\$339,778	\$318,255
Amort. of Blackstone IPO Awards	(23,060)	(71,453)	(81,981)	(83,529)
Severance	(277)	(19,841)	-	-
Adjusted Compensation Expense	\$116,423	\$226,184	\$257,797	\$234,726

#### NON-COMPENSATION EXPENSE

(\$ in Thousands)

	6 Months			
	Ended June 30,	Year En		
	2015	2014	2013	2012
GAAP Total Expenses	\$175,922	\$393,531	\$410,754	\$393,808
GAAP Compensation Expense	(139,760)	(317,478)	(339,778)	(318,255
Amort. of Blackstone IPO Intangible Assets (1)	(1,311)	(2,828)	(2,653)	(2,653
Occupancy and Related (2)	(3,360)	(679)	-	-
Professional Fees (2)	(1,303)	(44)	-	-
Communications and Information Services $\ensuremath{^{(2)}}$	(8)	-	-	-
Adjusted Non-Compensation Expense	\$30,180	\$72,502	\$68,323	\$72,900

See Footnote 3 on page 38.
 See Footnote 2 on page 38.